

Polycom At A Glance

The global leader in telepresence, video and voice solutions, Polycom, Inc. is a visionary in communications that empower people to connect and collaborate everywhere.

Let Polycom Help You Move Ahead of the Competition

Economic uncertainty. Globalisation and cultural complexity. Outsourcing, off-shoring and mobile workforces. Reduced travel, reduced budgets and mandates to lower your carbon footprint. These are the realities that every business faces today. With Polycom, your teams can communicate and share information in real time over any device, across any network. You can bring your dispersed and extended teams together instantly, make decisions faster and increase your company's productivity—and gain a fast return on your investments (ROI) at the same time. That's why more Global 2000 and Fortune 500 companies worldwide use Polycom solutions to connect people, ideas and insights. These organisations seek the competitive advantage that Polycom collaborative communications deliver.

Telepresence Solutions

From desktop systems like the Polycom® HDX 4000® to the most lifelike, fully immersive telepresence suite such as the Polycom RealPresence™ Experience, Polycom offers a telepresence solution for every application, location and price. And with the only open, standardsbased telepresence solutions in the industry, Polycom helps companies boost productivity, lower costs and realise a fast ROI.

Video Conference Solutions

For traditional video conferencing applications, Polycom offers solutions that deliver exceptional quality at any bandwidth. Polycom video conferencing systems for conference rooms allow groups to meet naturally over distances, enabling more productive meetings and real-time decision making. Plus, Polycom solutions for the personal space combine ease of use with life-like clarity, so individuals and teams can collaborate with increased effectiveness over distances.

Voice Solutions

The highest standard in communications, Polycom voice solutions drive the speed of business around the globe. A full range of solutions connects people from the desktop, the conference room or on the go—so they can audio conference, share data and collaborate more efficiently and reliably from wherever they work. ease of use with life-like clarity, so individuals and teams can collaborate

INDUSTRY LEADERSHIP

- Group Video Systems – 32% share, *Wainhouse, March 2009*
- Video Network Infrastructure – 22% share, *Frost & Sullivan, March 2009*
- Enterprise WiFi Handsets – 51% share, *Infonetics, March 2009*
- Table Top Voice Conferencing – 86% share, *Frost & Sullivan, 2008*
- SIP Desktop Phones – 36% share among independents, *Frost & Sullivan, May 2009*

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With the best products, the best partners, the best practices and the most advanced services on today's market, only Polycom can take your collaborative communication network where it needs to go.

Global Services

Polycom offers a comprehensive line of professional and maintenance services to organisations on a global basis. It's no secret that service and support are critical components of customer satisfaction. That's why Polycom has invested in new spare parts depots and warehouses worldwide to better serve our global customer base. Polycom support services are flexible and available for every Polycom solution deployed in IP, legacy or mixed network environments.

Global Sustainability

Polycom telepresence, video and voice solutions are dramatically changing the way people communicate and work together. Although we may be remote from our fellow workers, customers and partners, we no longer have to

travel to be effective. Thanks to high definition telepresence, video and voice solutions, people can meet at virtually anytime from any location. Travel is reduced, carbon emissions are reduced—and everyone wins.

Global Citizenship

Polycom and its employees believe that part of being a successful company means being socially responsible and an involved corporate citizen in the global community. The Polycom Global Citizenship Program leverages the strength of Polycom's products, resources and people to improve access to and the quality of education and healthcare, and improve the quality of education and healthcare provided around the world, and to provide support to communities in need worldwide.

Learn more

To discover more about unified communications and how they can save your organisation money and move you ahead of your competitors, we would encourage you to visit www.polycom.com or contact us at 0800 015 2882 today.

▶ QUICK FACTS

Revenue GBP 750 million
(FY 2008)

Employees 2500 worldwide

Offices

The Americas: Headquartered in Pleasanton, California with more than 15 offices in the U.S., Canada and Central and Latin America

EMEA: Offices in Belgium, the Czech Republic, Denmark, France, Germany, Israel, Italy, Netherlands, Norway, Poland, Romania, Russia, South Africa, Spain, Sweden, Switzerland, the UAE and the UK

APAC: Offices in Australia, China, Hong Kong, India, Japan, Korea, Taiwan, Singapore and Thailand

Solution Centres

In a Polycom solution briefing, you can have the unique opportunity to understand the full range of Polycom solutions and how they can work specifically in your business and network environment. To set up an individual briefing, contact your Polycom Account Manager, e-mail us at DEMO-EMEA@polycom.com or contact the Polycom Solution Centre call 0800 015 2882

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